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CLIENT'S COPY

# ROWLAND, JOHNSON & COMPANY, P.A. 15 READ'S WAY SUITE 200 NEW CASTLE, DELAWARE 19720

MARCH 4, 2014

DELAWARE ALLIANCE FOR NONPROFIT ADVANCEMENT, INC 100 W. 10TH STREET, SUITE 1012 NO. 1012 WILMINGTON, DE 19801

DELAWARE ALLIANCE FOR NONPROFIT ADVANCEMENT, INC:

ENCLOSED IS THE 2013 EXEMPT ORGANIZATION RETURN, AS FOLLOWS...

2013 FORM 990

EACH ORIGINAL SHOULD BE DATED, SIGNED AND FILED IN ACCORDANCE WITH THE FILING INSTRUCTIONS. THE COPY SHOULD BE RETAINED FOR YOUR FILES.

VERY TRULY YOURS,

ROWLAND, JOHNSON & COMPANY, P.A.

## TAX RETURN FILING INSTRUCTIONS

FORM 990

#### FOR THE YEAR ENDING

DECEMBER 31, 2013

Prepared for	DELAWARE ALLIANCE FOR NONPROFIT ADVANCEMENT, INC 100 W. 10TH STREET, SUITE 1012 NO. 1012 WILMINGTON, DE 19801
Prepared by	ROWLAND, JOHNSON & COMPANY, P.A. 15 READ'S WAY, SUITE 200 NEW CASTLE, DE 19720
Amount due or refund	NOT APPLICABLE
Make check payable to	NOT APPLICABLE
Mail tax return and check (if applicable) to	NOT APPLICABLE
Return must be mailed on or before	NOT APPLICABLE
Special Instructions	THIS RETURN HAS BEEN PREPARED FOR ELECTRONIC FILING. IF YOU WISH TO HAVE IT TRANSMITTED ELECTRONICALLY TO THE IRS, PLEASE SIGN, DATE, AND RETURN FORM 8879-EO TO OUR OFFICE. WE WILL THEN SUBMIT THE ELECTRONIC RETURN TO THE IRS. DO NOT MAIL A PAPER COPY OF THE RETURN TO THE IRS.

#### Form 8879-EO

#### IRS e-file Signature Authorization for an Exempt Organization

or calendar year 2013, or fiscal year beginning	, 2013, and ending	,20
Do not send to the	IRS. Keep for your records.	

OMB No. 1545-1878

Department of the Treasury Internal Revenue Service

Name of exempt organization

► Information about Form 8879-EO and its instructions is at www.irs.gov/form887 Employer identification number

DELAWARE ALLIANCE FOR NONPROFIT ADVANCEMENT, INC

22-2792474

Name and title of officer

CHRISTOPHER T GRUNDNER

PRESIDENT/CEO

#### Part I Type of Return and Return Information (Whole Dollars Only)

Check the box for the return for which you are using this Form 8879-EO and enter the applicable amount, if any, from the return. If you check the box on line 1a, 2a, 3a, 4a, or 5a, below, and the amount on that line for the return being filed with this form was blank, then leave line 1b, 2b, 3b, 4b, or 5b, whichever is applicable, blank (do not enter -0-). But, if you entered -0- on the return, then enter -0- on the applicable line below. Do not complete more than 1 line in Part I.

1a	Form 990 check here <b>X b Total revenue,</b> if any (Form 990, Part VIII, column (A), line 12)	1b	835517
2a	Form 990-EZ check here <b>b</b> Total revenue, if any (Form 990-EZ, line 9)	2b	
За	Form 1120-POL check here <b>b Total tax</b> (Form 1120-POL, line 22)	3b	
4a	Form 990-PF check here <b>b</b> Tax based on investment income (Form 990-PF, Part VI, line 5)	4b	
5а	Form 8868 check here <b>b</b> Balance Due (Form 8868, Part I, line 3c or Part II, line 8c)	5b	
		_	

#### Part II **Declaration and Signature Authorization of Officer**

Under penalties of perjury, I declare that I am an officer of the above organization and that I have examined a copy of the organization's 2013 electronic return and accompanying schedules and statements and to the best of my knowledge and belief, they are true, correct, and complete. I further declare that the amount in Part I above is the amount shown on the copy of the organization's electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the organization's return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in processing the return or refund, and (c) the date of any refund. If applicable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment of the organization's federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I have selected a personal identification number (PIN) as my signature for the organization's electronic return and, if applicable, the organization's consent to electronic funds withdrawal.

Officer's	DIM:	check	one	hov	only
Ullicei S	TIIN.	CHECK	one	DUX	OHILL

X	l authorize ROWLAND	JOHNSON 8	COMPANY,	P.A.		to enter my PIN	92474
			ERO firm name			-	Enter five numbers, b do not enter all zeros
	as my signature on the org is being filed with a state a enter my PIN on the return	gency(ies) regulatir	ng charities as part	,			1 /
	As an officer of the organizindicated within this return program, I will enter my PI	that a copy of the	return is being filed	with a state ac	•	•	
Officer's si	gnature <b>&gt;</b>				Date ▶		
Part III	Certification and	d Authentication	on				
	INI/DINI Fortessore site di sal	to a language de la della contrata					

ERO's EFIN/PIN. Enter your six-digit electronic filing identification number (EFIN) followed by your five-digit self-selected PIN.

51066844092 do not enter all zeros

I certify that the above numeric entry is my PIN, which is my signature on the 2013 electronically filed return for the organization indicated above. I confirm that I am submitting this return in accordance with the requirements of Pub. 4163, Modernized e-File (MeF) Information for Authorized IRS e-file Providers for Business Returns.

Date  $\triangleright$  03/04/14 ERO's signature

> **ERO Must Retain This Form - See Instructions** Do Not Submit This Form To the IRS Unless Requested To Do So

LHA For Paperwork Reduction Act Notice, see instructions. 10-01-13

Form **8879-EO** (2013)

Department of the Treasury

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

▶ Do not enter Social Security numbers on this form as it may be made public.

Information about Form 990 and its instructions is at www.irs.gov/form990

Open to Public Inspection

Internal Revenue Service A For the 2013 calendar year, or tax year beginning and ending Check if C Name of organization D Employer identification number DELAWARE ALLIANCE FOR NONPROFIT Address change ADVANCEMENT, INC Name change 22-2792474 Doing Business As Ilnitial Number and street (or P.O. box if mail is not delivered to street address) Room/suite E Telephone number return Termin-100 W. 10TH STREET, SUITE 1012 1012 777-5500 (302)Amended return City or town, state or province, country, and ZIP or foreign postal code G Gross receipts \$ Applica-WILMINGTON. DE 19801 H(a) Is this a group return pending F Name and address of principal officer: CHRISTOPHER T GRUNDNER for subordinates? 100 WEST 10TH STREET, WILMINGTON, H(b) Are all subordinates included? I Tax-exempt status: ■ 501(c)(3) ■ 501(c) ( ) ◀ (insert no.) 4947(a)(1) or 527 If "No." attach a list. (see instructions) J Website: ► WWW.DELAWARENONPROFIT.ORG **H(c)** Group exemption number ▶ K Form of organization: X Corporation Trust Other > Year of formation: 1986 M State of legal domicile: DE Part I Summary 1 Briefly describe the organization's mission or most significant activities: THE MISSION OF THE DELAWARE **Activities & Governance** ALLIANCE FOR NONPROFIT ADVANCEMENT IS TO STRENGTHEN, ENHANCE, AND 2 Check this box I if the organization discontinued its operations or disposed of more than 25% of its net assets. Number of voting members of the governing body (Part VI, line 1a) 17 Number of independent voting members of the governing body (Part VI, line 1b) 4 Total number of individuals employed in calendar year 2013 (Part V, line 2a) 5 9 Total number of volunteers (estimate if necessary) 7 a Total unrelated business revenue from Part VIII, column (C), line 12 0. Ō. **b** Net unrelated business taxable income from Form 990-T. line 34 **Prior Year Current Year** 199,712. 742,210. Contributions and grants (Part VIII, line 1h) Revenue 31,198. 93,159. Program service revenue (Part VIII, line 2g) 0. 148. 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) O. 0. Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 230,910. 835.517. 12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) ........ Grants and similar amounts paid (Part IX, column (A), lines 1-3) 0. Benefits paid to or for members (Part IX, column (A), line 4) 369,369. 268,328. Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 16a Professional fundraising fees (Part IX, column (A), line 11e) 0. **b** Total fundraising expenses (Part IX, column (D), line 25) 134,883. 163,749. 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 403,211. 533,118. Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) -172,301. 302,399. Revenue less expenses. Subtract line 18 from line 12 Ssets or Balances **Beginning of Current Year** End of Year 141,423. 438,238. 20 Total assets (Part X, line 16) 19,626. 14,042. 21 Total liabilities (Part X. line 26) Net Net assets or fund balances. Subtract line 21 from line 20. Part II | Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Signature of officer Date Sign CHRISTOPHER T GRUNDNER, PRESIDENT/CEO Here Type or print name and title Date PTIN Print/Type preparer's name Preparer's signature Check if self-employed 03/04/14 P00844092 CHUN JIN LIN CHUN JIN LIN Paid ROWLAND, JOHNSON & COMPANY, Preparer Firm's name Firm's EIN ▶ Firm's address 15 READ'S WAY, SUITE 200 Use Only

NEW CASTLE, DE 19720

May the IRS discuss this return with the preparer shown above? (see instructions)

X Yes

Phone no. (302)324-0780

	AND MARKE ADDITIONS FOR NONLINOTTI	00 0000474	_
	990 (2013) ADVANCEMENT, INC	22-2792474	Page <b>2</b>
Pa	rt III Statement of Program Service Accomplishments		
	Check if Schedule O contains a response or note to any line in this Part III		
1	Briefly describe the organization's mission:		
•	TO STRENGTHEN, ENHANCE, AND ADVANCE NONPROFITS AND THE	SECTOR IN	
	DELAWARE THROUGH ADVOCACY, TRAINING, CAPACITY BUILDING,		אדד
	DELAWARE THROUGH ADVOCACT, TRAINING, CAPACITY BUILDING,	AND KESEAK	.п.
2	Did the organization undertake any significant program services during the year which were not listed on		
	the prior Form 990 or 990-EZ?	Yes	X No
	If "Yes," describe these new services on Schedule O.		
•		,	X No
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services'	?	NO LAL NO
	If "Yes," describe these changes on Schedule O.		
4	Describe the organization's program service accomplishments for each of its three largest program services, a	s measured by expense	es.
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to other	ners, the total expenses,	, and
	revenue, if any, for each program service reported.		
 4а	(Code: ) (Expenses \$ 268,664 • including grants of \$ ) (Reve	93	,159.)
ти	TRAINING/CONSULTING - DELIVERED SKILL BUILDING		,,
			TO
	WORKSHOPS/SEMINARS/CONSULTING ACTIVITIES FOR NONPROFIT		
	FOCUSED ON HELPING THEM TO UNDERSTAND AND IMPLEMENT BES		
	ALL ASPECTS OF NONPROFIT MANAGEMENT, INCLUDING GOVERNAN	ICE, FINANCE,	,
	MARKETING, HUMAN RESOURCES, FUNDRAISING, AND LEGAL.		
	(Code: ) (Expenses \$ 111,941. including grants of \$ ) (Reve		```
4b	<u> </u>		) No. t m
	MEMBER NETWORKING - DELIVERED FORUMS/OPPORTUNITIES/TOOL		) L T.T.
	ORGANIZATIONS TO SHARE IDEAS AND RESOURCES WITH ONE AND		
	CREATE CONNECTIONS WITH COMMUNITY MEMBERS, FUNDERS, ELE	CTED OFFICIA	ALS,
	AND OTHER POTENTIAL PARTNERS.		
	C7 16E		
4c	(Code: ) (Expenses $67,165$ including grants of $(67,165)$		)
	SECTOR ADVOCACY/COMMUNICATION - DELIVERED EDUCATIONAL I		
	NONPROFIT ORGANIZATIONS AND OTHER INTERESTED PARTIES RE	LATED TO STA	ATE
	AND FEDERAL LEGISLATIVE AND BUDGET MATTERS AFFECTING TH	E SECTOR ANI	)
	ADVOCATED ON BEHALF OF THE SECTOR TO THE GENERAL PUBLIC		
	OFFICIALS AS NECESSARY.	, into dedeter	
	OFFICIALD AD NECESSARI.		
4d	Other program services (Describe in Schedule O.)		
	(Expenses \$ including grants of \$ ) (Revenue \$	)	
4e	Total program service expenses ► 447,770.		

332002 10-29-13

Form **990** (2013)

4e Total program service expenses

## DELAWARE ALLIANCE FOR NONPROFIT

Form 990 (2013)

ADVANCEMENT, INC

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4		Х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		X
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?  If "Yes," complete Schedule D, Part IV	9		Х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		Х
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, IX, or X as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	Х	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		Х
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	77	X
	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	X	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			v
40	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		X
	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a	Х	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			v
46	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any	. 10		
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		Х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		Х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18		Х
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		Х
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		Х
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Form **990** (2013)

Form 990 (2013) ADVANCEMENT, INC
Part IV Checklist of Required Schedules (continued)

			Yes	No
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		_X_
22	Did the organization report more than \$5,000 of grants or other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		х
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	Х	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			37
	Schedule K. If "No", go to line 25a	24a		_X_
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		x
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or			
	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If so,			
	complete Schedule L, Part II	26		_X_
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			37
	of any of these persons? If "Yes," complete Schedule L, Part III	27		<u>X</u>
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
_	instructions for applicable filing thresholds, conditions, and exceptions):	00-		Х
	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a 28b		X
	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	200		
C	director tractor and final an indirector and of IVVon II complete Cabadyla I. Dort IV	28c		Х
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations?			
	If "Yes," complete Schedule N, Part I	31		_X_
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		Х
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			
	Part V, line 1	34		$\frac{x}{x}$
	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
00	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?	26		Х
37	If "Yes," complete Schedule R, Part V, line 2  Did the organization conduct more than 5% of its activities through an entity that is not a related organization	36		
31	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		Х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?	5,		
	Note. All Form 990 filers are required to complete Schedule O	38	х	

Form **990** (2013)

# DELAWARE ALLIANCE FOR NONPROFIT

Form	990 (2013) ADVANCEMENT, INC 22-2792	474	P	age 5
Pai	t V Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V			
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable		100	-110
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b			
C	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming	1		
C	(gambling) winnings to prize winners?	1c		
200		10		
Za	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,			
	filed for the calendar year ending with or within the year covered by this return 2a 4	۱	x	
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Α.	
_	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	_		v
	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		X
	If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule O	3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a			
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		Х
b	If "Yes," enter the name of the foreign country:			
	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Х
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5с		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit			
	any contributions that were not tax deductible as charitable contributions?	6a		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts			
	were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		Х
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required			
·	to file Form 8282?	7c		х
Ч	If "Yes," indicate the number of Forms 8282 filed during the year	70		
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?			
g		7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting	7h		
8	organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?			
•		8		
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the organization make any taxable distributions under section 4966?	9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter:			
а	Initiation fees and capital contributions included on Part VIII, line 12	-		
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	_		
11	Section 501(c)(12) organizations. Enter:			
а	Gross income from members or shareholders	-		
b	Gross income from other sources (Do not net amounts due or paid to other sources against			
	amounts due or received from them.)			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		
	Note. See the instructions for additional information the organization must report on Schedule O.			
b	Enter the amount of reserves the organization is required to maintain by the states in which the			

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14a

14b

X

organization is licensed to issue qualified health plans

**14a** Did the organization receive any payments for indoor tanning services during the tax year?

c Enter the amount of reserves on hand

**b** If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O

13b

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22-2792474

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	Check if Schedule O contains a response or note to any line in this Part VI					X							
Sec	tion A. Governing Body and Management												
					Yes	No							
1a	Enter the number of voting members of the governing body at the end of the tax year	1a	17	<u>'</u>									
	If there are material differences in voting rights among members of the governing body, or if the governing												
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.												
b	Enter the number of voting members included in line 1a, above, who are independent	1b	17	'									
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationshi	ip with	any other										
	officer, director, trustee, or key employee?			2		Х							
3	Did the organization delegate control over management duties customarily performed by or under the												
	of officers, directors, or trustees, or key employees to a management company or other person?												
4													
5													
6	Did the organization have members or stockholders?			6	Х								
7a	Did the organization have members, stockholders, or other persons who had the power to elect or a												
	more members of the governing body?			7a	Х								
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, s												
	persons other than the governing body?		·	7b		Х							
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the ye	ar bv th	e followina:										
	The governing body?			8a	х								
b	Each committee with authority to act on behalf of the governing body?			8b	Х								
9	, , , , , , , , , , , , , , , , , , , ,												
·	, , , , , , , , , , , , , , , , , , , ,												
Sec	organization's mailing address? If "Yes," provide the names and addresses in Schedule O  Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)												
	Dection D. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)												
10a	Did the organization have local chapters, branches, or affiliates?			10a	Yes	No X							
				104									
	<b>b</b> If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?												
11a	a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?												
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13			12a	х								
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise	to con	flicts?	12b	X								
	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Y			120									
·	in Schedule O how this was done			12c	x								
13	Did the organization have a written whistleblower policy?			13	X								
14	Did the organization have a written document retention and destruction policy?			14	X								
15	Did the process for determining compensation of the following persons include a review and approv			'-									
15	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	-	шерепиети										
				150	х								
	The organization's CEO, Executive Director, or top management official			15a	X								
D	Other officers or key employees of the organization			15b	- 43								
16-	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).	mert.	with a										
iva	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrange			16-		х							
<b>L</b>	taxable entity during the year?  If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate the organization the organization to evaluate the organization the			16a		-22							
D		-	·										
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's												
Sec	exempt status with respect to such arrangements? tion C. Disclosure			16b	<u> </u>	ı							
	List the states with which a copy of this Form 990 is required to be filed ▶DE												
17 18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-	T (Saat	ion 501(c)(3\c only)	availah	مام								
10	for public inspection. Indicate how you made these available. Check all that apply.	, (O <del>C</del> CI	50 1(6)(5)S OHIY)	uvallal	,iC								
	Own website	in So	nedule (1)										
10	·		•	d fir-	noia!								
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, co	UTITIICT	oi interest policy, ar	iu tinar	icial								
00	statements available to the public during the tax year.		ordo of the comment	tion. •									
20	State the name, physical address, and telephone number of the person who possesses the books a <b>THE ORGANIZATION</b> $-302-777-5500$	ına rec	orus of the organiza	ition:	_								
	100 WEST 10TH STREET NO. 1012, WILMINGTON, DE 198	2 / 1											
	TOO MEST TOTH STREET NO. TOTA, MITHINGLON, DE 196	υUT											

Form **990** (2013)

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

(A)	(B)	Orga	111126	((		пре	isai	(D)	(E)	(F)
Name and Title	Average hours per week	box	Positio (do not check mor box, unless persor officer and a direct				h an	Reportable compensation from	Reportable compensation from related	Estimated amount of other
	(list any hours for related organizations below line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	compensation from the organization and related organizations
(1) WILLIAM R. ALLAN CHAIR	2.00	x		Х				0.	0.	0.
(2) CAROLYN FREDRICKS	2.00							-		
VICE CHAIR		х		х				0.	0.	0.
(3) THERE DU PONT	2.00									
VICE CHAIR		Х		Х				0.	0.	0.
(4) PAULETTE AUSTIN	0.50									
BOARD MEMBER		Х						0.	0.	0.
(5) ROBERT E EWERS, JR.	2.00									
SECRETARY		Х		Х				0.	0.	0.
(6) SHEILA M. BRAVO	0.50									
BOARD MEMBER		Х						0.	0.	0.
(7) D. WAYNE HOLDEN	0.50									
BOARD MEMBER		Х						0.	0.	0.
(8) NICHOLAS P. LAMBROW	0.50									
BOARD MEMBER		Х						0.	0.	0.
(9) FRED SEARS, II	0.50									
BOARD MEMBER		Х						0.	0.	0.
(10) MICHELE SCHIAVONI	0.50									
BOARD MEMBER		Х						0.	0.	0.
(11) HELEN M. STEWART	0.50							_	_	_
BOARD MEMBER		Х						0.	0.	0.
(12) JOHN H. TAYLOR, JR.	0.50								_	
BOARD MEMBER		Х						0.	0.	0.
(13) MARK A. TURNER	0.50									_
BOARD MEMBER		Х						0.	0.	0.
(14) RICHELLE VIBLE	2.00									•
TREASURER	0.50	Х		Х				0.	0.	0.
(15) JEFF BANNING	0.50								•	0
BOARD MEMBER	0 50	Х						0.	0.	0.
(16) HARRY WILLIAMS	0.50	,,							_	0
BOARD MEMBER	0 50	Х					_	0.	0.	0.
(17) JOSEPH M. SCHELL	0.50	\ <sub>V</sub>						_	0.	0
BOARD MEMBER		Х	l					0.	0.	0.

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Page 8

Name and title  Average hours per week (list any hours for related organizations)  Below line)  Applied by a segretary of the	Part VII Section A. Officers, Directors, T (A)	(B)	<u> </u>			C)	<u></u>		(D)	(E)			(F)	
hours per   week   w	• •	1 ' '	/4-					ono	` '	l ' '	)	Es		ed
Description   Parker   Park			box	box, unles		rson	is bot	h an	•		on	an	nount	of
organizations below left with the properties of		1	$\vdash$	cer ar	ia a a	recto	or/trus	itee)						
organizations below left with the properties of		, ,	irecto											
(18) JOHN D. BAKER  40.00			ordi	tee			sated		_	(W-2/1099-MI) 	SC)			
(18) JOHN D. BAKER  40.00			truste	al trus		yee	m pen		(** 2/ 1033 (**100)					
(18) JOHN D. BAKER  40.00			idual	tution	e	oldma	est co loyee	Je.				orga	anizati	ons
EXECUTIVE VF  (19) CHRISTOPHER ® GRUNDNER  40.00  X  141,842.  0. 10,000.  15 Sub-total  C Total from continuation sheets to Part VII, Section A  4 Total (add lines to and to)  Total quadron of individuals (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization. Report compensation for the organization if Ves, "complete Schedule J for such individual  Total any person listed on line 1a receive or accrue compensation from the organization and celted to the organization of the schedule J for such individual  Name and business address  NONE  2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization  Tyes, "complete Schedule J for such individual  A For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and celter to organized to provide the organization of the schedule J for such person  Section B. Independent Contractors  1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization of services    None   Description of services			Indiv	İnsti	Offic	Key e	High emp	Form						
The Sub-total   10   10   10   10   10   10   10   1	(18) JOHN D. BAKER	40.00												
1b Sub-total	EXECUTIVE VP				X				75,549.		0.		7,2	<u>90.</u>
1b Sub-total  C Total from continuation sheets to Part VII, Section A  D 0 0 0 0 17, 290 0  2 Total additines 1b and 1c)  Total quadrines 1b and 1c)  D 17, 290 0  2 Total quadrines 1b and 1c)  Total quadrines 1b and 1c)  Total quadrines 1compensation    Yes   No  3 Did the organization ist any former officer, director, or trustee, key employee, or highest compensated employee on line 12° If "Yes," complete Schedule J for such individual  4 For any individual isted on line 1a, is the sum of reportable compensation and related organizations greater than \$150,000 ft    Tyes   No  Section B. Independent Contractors  The complete is table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization of services  The complete is table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization of services  The complete is table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization is services.  The complete is table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization of services.  The complete is table for your five highest compensation from the organization of services.  The complete is table for your five highest compensation from the organization of services.  The complete is table for your five highest compensation from the organization of services.  The complete is table for your five highest compensation from the organization of services.  The complete is table for your five highest compensation from the organization of the calendar year ending with or within the organization of service	(19) CHRISTOPHER T GRUNDNER	40.00	1								_			
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d Total (add lines 1b and 1c).													1,4	
Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization    3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual    4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual    5 Did any person listed on line 1 a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person    5 Exection B. Independent Contractors  1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.  (A) (B) (C) Name and business address NONE Description of services Compensation  Compensation  2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization    \$\int \text{ Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization    \$\int \text{ Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization    \$\int \text{ Yes No} \text{ No} \text{ Yes No}  A X X X X X X X X X X X X X X X X X X												1	7 2	
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Section B. Independent Contractors  1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such individual  2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization is tax year.  2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization is tax year.  2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization is tax year.  2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization is tax year.			1036	iiott	su ai	DOV	C) WI	10 1	eceived more than \$100	,,000 or reportat	iiC			1
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Name and business address NONE Description of services Compensation  2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization   0	the organization. Report compensation	for the calendar y	ear	endi	ng v	vith	or w	rithir	n the organization's tax	year.	·			
2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization • 0	(A)								(B)			(0	;)	
\$100,000 of compensation from the organization   0	Name and busin	ess address	N	INC	3				Description of s	services	C	compe	nsatio	n
\$100,000 of compensation from the organization   0														
\$100,000 of compensation from the organization   0														
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\$100,000 of compensation from the organization   0														
\$100;000 of compensation from the organization \$	2 Total number of independent contractor	rs (including but r	not li	mite	d to		_	stec	d above) who received n	nore than				
	\$100,000 of compensation from the org	ganization 🕨				(	U							

ADVANCEMENT, INC 22-2792474 Form 990 (2013) Part VIII Statement of Revenue Check if Schedule O contains a response or note to any line in this Part VIII (B) **(D)** Revenue excluded Total revenue Related or Unrelated from tax under exempt function business revenue revenue Contributions, Gifts, Grants and Other Similar Amounts 1 a Federated campaigns 47,555. **b** Membership dues ..... 1b c Fundraising events 1c d Related organizations ..... 1d e Government grants (contributions) 1e f All other contributions, gifts, grants, and similar amounts not included above 694,655 g Noncash contributions included in lines 1a-1f: \$ 742,210. h Total. Add lines 1a-1f ... **Business Code** 93,159. 2 a PROGRAM INCOME 93,159. Program Service Revenue 900099 f All other program service revenue 93,159. Total. Add lines 2a-2f Investment income (including dividends, interest, and 148. 148. other similar amounts) Income from investment of tax-exempt bond proceeds 5 Royalties ..... (i) Real (ii) Personal 6 a Gross rents **b** Less: rental expenses ...... c Rental income or (loss) ..... d Net rental income or (loss) ... 7 a Gross amount from sales of (i) Securities (ii) Other assets other than inventory b Less: cost or other basis and sales expenses c Gain or (loss) d Net gain or (loss) 8 a Gross income from fundraising events (not Other Revenue including \$ contributions reported on line 1c). See Part IV, line 18 b Less: direct expenses \_\_\_\_\_\_b **c** Net income or (loss) from fundraising events 9 a Gross income from gaming activities. See Part IV, line 19 a **b** Less: direct expenses c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns and allowances **b** Less: cost of goods sold **b c** Net income or (loss) from sales of inventory Miscellaneous Revenue **Business Code** 11 a b d All other revenue

148.

835,517.

Total. Add lines 11a-11d

Total revenue. See instructions.

93,159.

# DELAWARE ALLIANCE FOR NONPROFIT ADVANCEMENT, INC

Form 990 (2013)

#### Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A). Check if Schedule O contains a response or note to any line in this Part IX (A)
Total expenses (B) (D) Do not include amounts reported on lines 6b. Management and general expenses Program service Fundraising 7b, 8b, 9b, and 10b of Part VIII. expenses expenses Grants and other assistance to governments and organizations in the United States. See Part IV, line 21 Grants and other assistance to individuals in the United States. See Part IV, line 22 Grants and other assistance to governments. organizations, and individuals outside the United States. See Part IV, lines 15 and 16 Benefits paid to or for members Compensation of current officers, directors, 217,392. 181,931. 35,461 trustees, and key employees ..... Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) 79,045. Other salaries and wages 99,606. 20,561. Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) 29,840. 24,248. Other employee benefits 5,592. 9 22,531. 18,250. 4,281. Payroll taxes 10 Fees for services (non-employees): Management Legal 12,375. 12,375. Accounting Professional fundraising services. See Part IV. line 17 Investment management fees \_\_\_\_\_ Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.) 12 Advertising and promotion 5,245. 4,246. <u>999.</u> 13 Office expenses Information technology ..... 14 15 Royalties 10,002. 8,101. 1,901. 16 Occupancy 7,030. 7,030. 17 Travel 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 26,471. 26,471. Conferences, conventions, and meetings ..... 19 20 Payments to affiliates ..... 21 1,121. 1,384. 263. 22 Depreciation, depletion, and amortization ..... 23 Other expenses. Itemize expenses not covered 24 above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.) 57,769. 57,769. EXCELLENCE ACADEMY RESEARCH AND DEVELOPMEN 16,463. 16,463. 10,510. 8,513. COMPUTER AND TELEPHONE 1,997. 7,890. DUES AND SUBSCRIPTIONS 7,890. 8,610. 6,692. 1,918 All other expenses 533,118. 447,770. 85,348. 0. Total functional expenses. Add lines 1 through 24e 25 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here if following SOP 98-2 (ASC 958-720)

#### DELAWARE ALLIANCE FOR NONPROFIT ADVANCEMENT, INC

Form 990 (2013)

Part X | Balance Sheet

Pa	rt X	Balance Sheet					
		Check if Schedule O contains a response or no	te to an	y line in this Part X			
					<b>(A)</b> Beginning of year		<b>(B)</b> End of year
	1	Cash - non-interest-bearing			121,869.	1	407,708.
	2	Savings and temporary cash investments		2			
	3	Pledges and grants receivable, net				3	10,000.
	4	Accounts receivable, net				4	3,113.
	5	Loans and other receivables from current and for					,
	"	trustees, key employees, and highest compens		' '			
				. , .		5	
	6	Part II of Schedule L  Loans and other receivables from other disqual				Ť	
	"	section 4958(f)(1)), persons described in section	•	,			
			,				
		employers and sponsoring organizations of sec		·		6	
Assets	_	employees' beneficiary organizations (see instr)				6	
Ass	7	Notes and loans receivable, net				7	
-	8	Inventories for sale or use			10,558.	8	8,627.
	9				10,556.	9	0,047.
	10a	Land, buildings, and equipment: cost or other		11 066			
		basis. Complete Part VI of Schedule D	10a	11,966.	0 006		0 700
	b	1	10b		8,996.	10c	8,790.
	11	Investments - publicly traded securities				11	
	12	Investments - other securities. See Part IV, line				12	
	13	Investments - program-related. See Part IV, line				13	
	14	Intangible assets				14	
	15	Other assets. See Part IV, line 11				15	400
	16	Total assets. Add lines 1 through 15 (must equ	al line 3	34)	141,423.	16	438,238.
	17	Accounts payable and accrued expenses			2,977.	17	7,304.
	18	Grants payable				18	
	19	Deferred revenue			10,500.	19	4,875.
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability. Complete				21	
8	22	Loans and other payables to current and forme	r officer	s, directors, trustees,			
≝		key employees, highest compensated employed	es, and	disqualified persons.			
Liabilities		Complete Part II of Schedule L				22	
	23	Secured mortgages and notes payable to unrela				23	
	24	Unsecured notes and loans payable to unrelate				24	
	25	Other liabilities (including federal income tax, pa					
		parties, and other liabilities not included on line					
		Schedule D	•		6,149.	25	1,863.
	26				19,626.	26	1,863. 14,042.
		Organizations that follow SFAS 117 (ASC 958					
S		complete lines 27 through 29, and lines 33 ar					
ű	27	Unrestricted net assets			121,797.	27	156,696.
ala	28	Temporarily restricted net assets				28	267,500.
g B	29					29	
Ę		Organizations that do not follow SFAS 117 (A					
Jr F		and complete lines 30 through 34.		"			
ţ2 (	30	Capital stock or trust principal, or current funds				30	
SSe	31	Paid-in or capital surplus, or land, building, or ed				31	
Net Assets or Fund Balances	32	Retained earnings, endowment, accumulated in				32	
Se	33	Total net assets or fund balances			121,797.	33	424,196.
	34	Total liabilities and net assets/fund balances			141,423.	34	438,238.
	1 57	Total habilities and thet assets/fully balances .				<u> </u>	Farm <b>990</b> (0010)

Form **990** (2013)

DELAWARE	АЬЬ.	LANCE	FOR	NONPROFTI
ADVANCEME	ENT,	INC		

Pa	Reconciliation of Net Assets						
	Check if Schedule O contains a response or note to any line in this Part XI						
1	Total revenue (must equal Part VIII, column (A), line 12)	1	83	<u>5,5</u>	$\frac{17}{18}.$		
2	2 Total expenses (must equal Part IX, column (A), line 25)						
3	3 Revenue less expenses. Subtract line 2 from line 1						
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	12	<u>1,7</u>	97.		
5	Net unrealized gains (losses) on investments	5					
6	Donated services and use of facilities	6					
7	Investment expenses	7					
8	Prior period adjustments	8					
9	Other changes in net assets or fund balances (explain in Schedule O)	9			0.		
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,						
	column (B))	10	42	4,1	96.		
Pa	rt XII Financial Statements and Reporting						
	Check if Schedule O contains a response or note to any line in this Part XII				X		
				Yes	No		
1	Accounting method used to prepare the Form 990: Cash X Accrual Other						
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	O.					
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		X		
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	d on a					
	separate basis, consolidated basis, or both:						
	Separate basis Consolidated basis Both consolidated and separate basis						
b	Were the organization's financial statements audited by an independent accountant?		2b	Х			
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separat						
	consolidated basis, or both:						
	Separate basis Consolidated basis Both consolidated and separate basis						
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	e audit,					
	review, or compilation of its financial statements and selection of an independent accountant?		2c	Х			
	If the organization changed either its oversight process or selection process during the tax year, explain in Sch	edule O.					
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si	ngle Audit					
	Act and OMB Circular A-133?		За		X		
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ						
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits		3b				

Form **990** (2013)

#### **SCHEDULE A**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

## **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

➤ Attach to Form 990 or Form 990-EZ.

► Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization DELAWARE ALLIANCE FOR NONPROFIT

> ADVANCEMENT, INC

**Employer identification number** 22-2792474

Pa	rt i	Reason	for Public Char	ity Status (All organiz	ations mu	st complet	e this part	:.) See inst	ructions.					
he	organ	ization is not a	private foundation	because it is: (For lines 1	I through	11, check	only one b	ox.)						
1	Щ	A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i).												
2	Щ	A school described in <b>section 170(b)(1)(A)(ii).</b> (Attach Schedule E.)												
3	Щ	A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).												
4				operated in conjunction	with a hos	pital desci	ribed in <b>se</b>	ction 170	(b)(1)(A)(ii	i). Enter	the	hospital	's nam	ne,
		city, and state												
5				benefit of a college or ur	niversity o	wned or op	perated by	a governi	mental uni	t describ	oed i	in		
			(b)(1)(A)(iv). (Comple	•										
6	H	•		ent or governmental unit										
7	ш	•	•	eives a substantial part	of its supp	ort from a	governme	ental unit c	r from the	general	pub	olic desc	ribea	ın
			<b>b)(1)(A)(vi).</b> (Comple		(O =   - t =	Dest II \								
8	X	•		ection 170(b)(1)(A)(vi).		•					اما اما		:_	£
9	_21_	•	•	eives: (1) more than 33 1 actions - subject to certa							•	-		
			•	axable income (less sect	•	,	•					•		
			<b>509(a)(2).</b> (Complete		iononia	<i>x</i> ) 110111 bu	311103303 6	acquired b	y trie orga	inzation	aite	i dune c	0, 137	J.
10				perated exclusively to te	st for publ	c safety S	See <b>sectio</b>	n 509(a)(4	I).					
11		•		perated exclusively for th	•	•			•	v out the	ua e	rposes o	of one	or
		•		itions described in section						•	•	•		
			•	organization and comple		•	, , ,	,	•	, ,				
		a Type I	<b>b</b> Ty	rpe II c Ty	pe III - Fu	nctionally i	integrated	d	I 🔲 Тур	e III - No	n-fui	nctional	ly integ	grated
е		By checking	this box, I certify tha	t the organization is not	controlled	directly o	r indirectly	by one o	r more disc	qualified	per	sons oth	ner tha	an
		foundation m	anagers and other t	han one or more publicly	/ supporte	d organiza	ations desc	cribed in s	ection 509	9(a)(1) or	sec	tion 509	a)(2).	
f		If the organization	ation received a writ	ten determination from t	he IRS tha	at it is a Ty	pe I, Type	II, or Type	e III					
		supporting or	rganization, check th	nis box										. Ш
g		Since August	t 17, 2006, has the o	rganization accepted ar	ny gift or co	ontribution	from any	of the follo	owing pers	sons?				
				irectly controls, either al									Yes	No
				upported organization?								11g(i)		
				n described in (i) above?								11g(ii)		
h				person described in (i) of about the supported org								11g(iii)		
h		Flovide the it	Silowing information	about the supported of	garnzationi	(ວ).								
/i:	Nama	of supported	(ii) EIN	(iii) Type of organization	(iv) Is the o	rganization	(v) Did you	ı notify the	(vi) Is	the	/viii	) Amount	of mou	notary
(1)		anization	(II) LIN	(described on lines 1-9	in col. (i) listed in your organization in col. (i) organization in col.			on in col. ed in the	(411	•	port	iliciai y		
	Ü				governing	document?	(i) of your	support?	Ü.S.	.?		·		
				(see instructions))	Yes	No	Yes	No	Yes	No				
ota	al													

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2013

332021 09-25-13

#### Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2009	<b>(b)</b> 2010	(c) 2011	(d) 2012	(e) 2013	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")						
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3						
	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						
6	Public support. Subtract line 5 from line 4.						
	ction B. Total Support				1		
	ndar year (or fiscal year beginning in)	(a) 2009	<b>(b)</b> 2010	(c) 2011	(d) 2012	<b>(e)</b> 2013	(f) Total
	Amounts from line 4	` '	, ,	, ,	ì	, ,	
	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties						
	and income from similar sources						
9	Net income from unrelated business						-
_	activities, whether or not the						
	business is regularly carried on						
10	Other income. Do not include gain						-
	or loss from the sale of capital						
	assets (Explain in Part IV.)						
11	Total support. Add lines 7 through 10						
	Gross receipts from related activities,	etc. (see instructi	ons)		•	12	
	First five years. If the Form 990 is for					on 501(c)(3)	
	organization, check this box and stop	-			•		
Sec	tion C. Computation of Publi						
14	Public support percentage for 2013 (li	ne 6, column (f) d	ivided by line 11,	column (f))		14	%
15	Public support percentage from 2012	Schedule A, Part	II, line 14			15	%
16a	33 1/3% support test - 2013. If the o	rganization did no	t check the box o	n line 13, and line	14 is 33 1/3% or r	more, check this bo	x and
	stop here. The organization qualifies a	as a publicly supp	orted organizatio	າ			▶□
b	33 1/3% support test - 2012. If the o	rganization did no	t check a box on	line 13 or 16a, and	d line 15 is 33 1/3%	6 or more, check th	nis box
	and stop here. The organization quali	fies as a publicly s	supported organiz	ation			
17a	10% -facts-and-circumstances test						
	and if the organization meets the "fact	-					
	meets the "facts-and-circumstances"	test. The organiza	tion qualifies as a	publicly supporte	d organization		
b	10% -facts-and-circumstances test						
	more, and if the organization meets th	-					
	organization meets the "facts-and-circ	umstances" test.	The organization	qualifies as a publ	icly supported org	anization	
18	Private foundation. If the organization						
					Soh	edule A (Form 990	or 990-E7\ 2012

#### Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to

Sec	ction A. Public Support	elow, please comp	nete Part II.)				
	ndar year (or fiscal year beginning in)	(a) 2009	<b>(b)</b> 2010	(c) 2011	(d) 2012	(e) 2013	(f) Total
	Gifts, grants, contributions, and	(,	(0) 20 10	(0) = 0	(3,7 = 3 : =	(0) = 0 : 0	(1) 1 5 15
	membership fees received. (Do not						
	include any "unusual grants.")	59,836.	56,600.	461,512.	199,712.	742,210.	1519870.
2	Gross receipts from admissions,	,	, , , , , ,		,	, -	
_	merchandise sold or services per-						
	formed, or facilities furnished in						
	any activity that is related to the						
2	organization's tax-exempt purpose Gross receipts from activities that						
3	are not an unrelated trade or bus-						
	in and a second	22,921.	24,562.	13,618.	31,198.	93,159.	185,458.
	iness under section 513	22,921.	24,302.	13,010.	31,190.	93,139.	103,430.
4	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
5	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
6	Total. Add lines 1 through 5	82,757.	81,162.	475,130.	230,910.	835,369.	1705328.
7a	Amounts included on lines 1, 2, and						
	3 received from disqualified persons						0.
b	Amounts included on lines 2 and 3 received						
	from other than disqualified persons that exceed the greater of \$5,000 or 1% of the						
	amount on line 13 for the year						0.
c	Add lines 7a and 7b						0.
	Public support (Subtract line 7c from line 6.)						1705328.
	ction B. Total Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2009	<b>(b)</b> 2010	(c) 2011	(d) 2012	(e) 2013	(f) Total
9	Amounts from line 6	(a) 2009 82,757.	(b) 2010 81,162.	(c) 2011 475,130.	(d) 2012 230,910.	(e) 2013 835, 369.	(f) Total 1705328.
	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties and income from similar sources	222.				148.	370.
h	Unrelated business taxable income						
~	(less section 511 taxes) from businesses						
	acquired after June 30, 1975						
_	Add lines 10a and 10b	222.				148.	370.
	Net income from unrelated business	222•				140.	370.
• •	activities not included in line 10b,						
	whether or not the business is						
12	regularly carried on Other income. Do not include gain						
12	or loss from the sale of capital						
	assets (Explain in Part IV.)	92 070	01 160	475,130.	230,910.	025 517	1705698.
	Total support. (Add lines 9, 10c, 11, and 12.)	82,979.	-	-			
14	First five years. If the Form 990 is for	ū		•	•	. , . ,	
_	check this box and stop here						<u></u> ▶□□
_	ction C. Computation of Publ					<del></del>	00 00
	Public support percentage for 2013 (			column (f))		15	99.98 %
	Public support percentage from 2012					16	99.95 %
	ction D. Computation of Inves						
17	Investment income percentage for 20					17	.02 %
18	Investment income percentage from 2					18	.05 %
19a	33 1/3% support tests - 2013. If the	organization did n	ot check the box	on line 14, and line	e 15 is more than 3	3 1/3%, and line 1	
	more than 33 $1/3\%$ , check this box a	nd <b>stop here.</b> The	organization qual	ifies as a publicly s	supported organiza	ation	►\X
b	33 1/3% support tests - 2012. If the	organization did n	ot check a box on	line 14 or line 19a	a, and line 16 is mo	ore than 33 1/3%,	and
	line 18 is not more than 33 1/3%, che	ck this box and <b>st</b>	t <b>op here.</b> The orga	nization qualifies	as a publicly supp	orted organization	
20	Private foundation. If the organization	n did not check a	box on line 14, 19	a, or 19b, check th	nis box and see ins	structions	<b>&gt;</b>
_	·			· · · · · · · · · · · · · · · · · · ·			

332023 09-25-13

#### DELAWARE ALLIANCE FOR NONPROFIT

Schedule A	(Form 990 or 990-EZ) 2013 ADVANCEMENT,	INC		22-2792474 Page
Part IV	(Form 990 or 990-EZ) 2013 ADVANCEMENT,  Supplemental Information. Provide the exp	lanations	required by Part II. line 10: Part II. line 17a	or 17b: and Part III. line 12.
	Also complete this part for any additional information	n (Soo inc	etructions)	
	Also complete this part for any additional information	///. (OCC IIIS	structions).	
-		·		

#### Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Name of the organization

#### Schedule of Contributors

▶ Attach to Form 990, Form 990-EZ, or Form 990-PF.
 ▶ Information about Schedule B (Form 990, 990-EZ, or 990-PF) and its instructions is at www.irs.gov/form990 .

DELAWARE ALLIANCE FOR NONPROFIT

OMB No. 1545-0047

**Employer identification number** 

**2013** 

22-2792474 ADVANCEMENT, INC Organization type (check one): Filers of Section: X 501(c)( 3) (enter number) organization Form 990 or 990-EZ 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note. Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. **General Rule** For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. **Special Rules** For a section 501(c)(3) organization filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II. For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 for use exclusively for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III. For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions for use exclusively for religious, charitable, etc., purposes, but these contributions did not total to more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Do not complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions of \$5,000 or more during the year Caution. An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF),

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2013)

but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to

certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Employer identification number

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	I space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	LONGWOOD FOUNDATION  100 W. 10TH STREET, SUITE 1109  WILMINGTON, DE 19801	\$ <u>450,000</u> .	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2	WELFARE FOUNDATION  100 W. 10TH STREET, SUITE 1109  WILMINGTON, DE 19801	LFARE FOUNDATION  O W. 10TH STREET, SUITE 1109  \$ 20,000.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3	JPMORGAN CHASE FOUNDATION  500 STANTON CHRISTIANA ROAD  NEWARK, DE 19713	\$\$	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
4	DUPONT COMPANY  1007 MARKET STREET  WILMINGTON, DE 19898	\$	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
5	JESSIE BALL DUPONT FUND  ONE INDEPENDENT DRIVE, SUITE 1400  JACKSONVILLE, FL 32202	\$30,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
6	DELMARVA POWER  P. O. BOX 9239  NEWARK, DE 19714	\$ <u>15,000.</u>	Person X Payroll

Employer identification number

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	al space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
7	WILMINGTON UNIVERSITY  320 N DUPONT HIGHWAY  NEW CASTLE, DE 19720	\$5,000.	Person X Payroll Noncash  (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
8	CHARLES F DE GANAHL FAMILY FOUNDATION  101 FEDERAL STREET  BOSTON, MA 02110	\$\$	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
9	DELAWARE STATE UNIVERSITY  1200 N. DUPONT HIGHWAY  DOVER, DE 19901	\$5,000.	Person X Payroll Noncash  (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
10	WSFS BANK 500 DELAWARE AVE, 11TH FLOOR WILMINGTON, DE 19801	\$5,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
11	JOSEPH M. SCHELL  1604 BAY AVENUE  LEWES, DE 19958	\$10,000.	Person X Payroll Noncash  (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
12	M & T CHARITABLE FOUNDATION  1100 NORTH MARKET STREET  WILMINGTON, DE 19890	\$10,000.	Person X Payroll Noncash (Complete Part II for noncash contributions.)

Employer identification number

Part I	Contributors (see instructions). Use duplicate copies of Part I if addition	al space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
13	CAPITAL ONE  1 SOUTH ORANGE STREET  WILMINGTON, DE 19801	\$ 20,000.	Person X Payroll Noncash  (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
14	THE VERIZON FOUNDATION  1300 I STREET, NW, SUITE 400 WEST  WASHINGTON, DC 20005	\$5,000.	Person X Payroll Noncash  (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
15	ASTRAZENECA PHARMACEUTICALS  P. O. BOX 15437  WILMINGTON, DE 19850	\$7,500.	Person X Payroll Noncash  (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
16	AMBASSADOR FOUNDATION  909 EDEN ROAD  LANCASTER, PA 17601	\$ 20,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash  (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash  (Complete Part II for noncash contributions.)

Employer identification number

Part II	Noncash Property (see instructions). Use duplicate copies of Part II if	additional space is needed.	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		\$	
		Oahadula D /Farma (	100 000 E7 ar 000 DE\ /2012\

Name of organization

**Employer identification number** 

### DELAWARE ALLIANCE FOR NONPROFIT

Α	DVA	NCE	<b>IENT</b>	, INC
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ADVANG	CEMENT, INC	vidual contributions to section 501/o//7	22-2/924/4
Part III	Exclusively religious, charitable, etc., indiverse year. Complete columns (a) through (e) and the total of exclusively religious, charitable, etc. Use duplicate copies of Part III if addition	vidual contributions to section 501(c)(7), the following line entry. For organizations of \$1,000 or less for the year lands at space is needed.	(8), or (10) organizations that total more than \$1,000 for the ompleting Part III, enter year. (Enter this information once.)
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
-		(e) Transfer of gift	-   -
_	Transferee's name, address, a	nd ZIP + 4	Relationship of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
-		(e) Transfer of gift	
-	Transferee's name, address, a	nd ZIP + 4	Relationship of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
-		(e) Transfer of gift	
-	Transferee's name, address, a	nd ZIP + 4	Relationship of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
_		(e) Transfer of gift	
-	Transferee's name, address, a	nd ZIP + 4	Relationship of transferor to transferee

#### **SCHEDULE D**

(Form 990)

Department of the Treasury Internal Revenue Service

#### **Supplemental Financial Statements**

➤ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. 
➤ Attach to Form 990.

► Attach to Form 990.

Information about Schedule D (Form 990) and its instructions is at www irs gov/form990

OMB No. 1545-0047
2013
Open to Public

Inspection
Employer identification number

Name of the organization

DELAWARE ALLIANCE FOR NONPROFIT ADVANCEMENT, INC

ADVANCEMENT, INC

Part I
Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	organization answered "Yes" to Form 990, Part IV, line	6.	
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in w	riting that the assets held in donor advise	ed funds
	are the organization's property, subject to the organization's e	xclusive legal control?	Yes No
6	Did the organization inform all grantees, donors, and donor ad	visors in writing that grant funds can be	used only
	for charitable purposes and not for the benefit of the donor or	donor advisor, or for any other purpose	conferring
Pai	rt II Conservation Easements. Complete if the orga	nization answered "Yes" to Form 990, P	art IV, line 7.
1	Purpose(s) of conservation easements held by the organization	n (check all that apply).	
	Preservation of land for public use (e.g., recreation or ed	ucation) Preservation of an his	orically important land area
	Protection of natural habitat	Preservation of a certi	fied historic structure
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a qualifie	ed conservation contribution in the form	of a conservation easement on the last
	day of the tax year.		
			Held at the End of the Tax Year
а	Total number of conservation easements		
b	,		
С	Number of conservation easements on a certified historic structure		
d	Number of conservation easements included in (c) acquired af		
	listed in the National Register		2d
3	Number of conservation easements modified, transferred, rele	ased, extinguished, or terminated by the	organization during the tax
	year >		
4	Number of states where property subject to conservation ease	· · · · · · · · · · · · · · · · · · ·	
5	Does the organization have a written policy regarding the period		
_	violations, and enforcement of the conservation easements it i		
6	Staff and volunteer hours devoted to monitoring, inspecting, a		
7	Amount of expenses incurred in monitoring, inspecting, and er		
8	Does each conservation easement reported on line 2(d) above	-	
^	and section 170(h)(4)(B)(ii)?		
9	In Part XIII, describe how the organization reports conservation	•	
	include, if applicable, the text of the footnote to the organization conservation easements.	on's illiancial statements that describes	The organization's accounting for
Pai	rt III Organizations Maintaining Collections of	Art. Historical Treasures, or O	her Similar Assets.
	Complete if the organization answered "Yes" to Form 9	-	
1a	If the organization elected, as permitted under SFAS 116 (ASC		ent and balance sheet works of art
	historical treasures, or other similar assets held for public exhil	•	
	the text of the footnote to its financial statements that describe		ice of public convices, provides, in a drawin,
b	If the organization elected, as permitted under SFAS 116 (ASC		and balance sheet works of art, historical
-	treasures, or other similar assets held for public exhibition, edu		
	relating to these items:		
	(i) Revenues included in Form 990, Part VIII, line 1		<b>&gt;</b> \$
	(ii) Assets included in Form 990, Part X		
2	If the organization received or held works of art, historical treas		
	the following amounts required to be reported under SFAS 110		<b>~</b>
а	Revenues included in Form 990, Part VIII, line 1	· · · · · · · · · · · · · · · · · · ·	<b>&gt;</b> \$
b	Assets included in Form 990, Part X		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. 332051

Schedule D (Form 990) 2013

	t III Organizations Maintaining C	Collections of A	rt Hiet	orical Tr	easures or	Other				± Page <b>∠</b>
	Using the organization's acquisition, accessi									
3	(check all that apply):	on, and other record	is, crieck	arry or trie	iollowing that a	re a sigi	illicant us	se oi its	COIIECTIOI	i items
_	Public exhibition	لم		000 01 010	hange programs	_				
a		d								
b	Scholarly research	е	• 🗀 (	Other						
C	Preservation for future generations									
4	Provide a description of the organization's co							se in Par	t XIII.	
5	During the year, did the organization solicit o								٦,,	
Do	to be sold to raise funds rather than to be market IV Escrow and Custodial Arran								Yes	└── No
Pai	t IV Escrow and Custodial Arran reported an amount on Form 990, Pa		ete if the	organizatio	n answered "Ye	es" to Fo	orm 990, I	Part IV, I	ine 9, or	
							-111			
та	Is the organization an agent, trustee, custod								٦,,	
	on Form 990, Part X?								Yes	└── No
b	If "Yes," explain the arrangement in Part XIII	and complete the fo	ollowing ta	able:						
									Amount	
	Beginning balance						1c			
	Additions during the year						1d			
е	Distributions during the year						1e			
f	Ending balance						1f			
	Did the organization include an amount on F								Yes	No
	If "Yes," explain the arrangement in Part XIII.									
Pai	t V Endowment Funds. Complete i									
		(a) Current year	<b>(b)</b> Pr	ior year	(c) Two years b	ack (d	) Three yea	ars back	<b>(e)</b> Four	years back
1a	Beginning of year balance									
b	Contributions									
С	Net investment earnings, gains, and losses									
d	Grants or scholarships									
е	Other expenditures for facilities									
	and programs									
f	Administrative expenses									
g	End of year balance									
2	Provide the estimated percentage of the cur	rent year end baland	e (line 1g	ı, column (a	a)) held as:					
а	Board designated or quasi-endowment		_%							
b	Permanent endowment >	%								
С	Temporarily restricted endowment ▶	%								
	The percentages in lines 2a, 2b, and 2c should	uld equal 100%.								
За	Are there endowment funds not in the posse	ession of the organiz	ation that	are held a	and administered	d for the	organiza	tion	_	
	by:									Yes No
	(i) unrelated organizations								3a(i)	
	(ii) related organizations								3a(ii)	
b	If "Yes" to 3a(ii), are the related organizations								3b	
4	Describe in Part XIII the intended uses of the									
Pai	t VI Land, Buildings, and Equipm	nent.								
	Complete if the organization answere	d "Yes" to Form 990	, Part IV,	line 11a. S	ee Form 990, Pa	art X, lin	ie 10.			
	Description of property	(a) Cost or o	ther	(b) Cost	or other	(c) Acc	umulated		(d) Book	value
		basis (investr	ment)		(other)		eciation			
	Land									
	Buildings									
	Leasehold improvements									
d			278.				1,10	0.		L,178.
	Other		688.				2,07			7,612.
	I. Add lines 1a through 1e. (Column (d) must e	•••		n (B) line 1	10(c) )		,			3,790.

Schedule D (Form 990) 2013

Schedule D (Form 990) 2013 ADVANCEMENT,		NONPROFIT	22	-2792474 Page
Schedule D (Form 990) 2013 ADVANCEMENT,  Part VII Investments - Other Securities.	TINC			ZIJZIII Page
Complete if the organization answered "Yes" to	o Form 000 Part IV	line 11h See Form 990 I	Part V lino 10	
(a) Description of security or category (including name of security)	(b) Book value			d-of-year market value
(4) F:	(b) Book value	(e) memora en v	aldation. Goot of one	a or your market value
(1) Financial derivatives (2) Closely-held equity interests				
(3) Other				
(A)				
(B)				
(C)				
(D)				
(E)				
(F)				
(G)				
(H) Tatal (Cal (h) reset agreed Forms 000 Port V and (P) line 10 )				
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ► Part VIII Investments - Program Related.				
Complete if the organization answered "Yes" to				d af
(a) Description of investment	(b) Book value	(c) Method of Va	aluation: Cost or end	d-of-year market value
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)				
Part IX Other Assets.				
Complete if the organization answered "Yes" to		line 11d. See Form 990, I	Part X, line 15.	/Is V Dood cook on
	Description			(b) Book value
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
Total. (Column (b) must equal Form 990, Part X, col. (B) line	15.)		<b>&gt;</b>	
Part X Other Liabilities.				
Complete if the organization answered "Yes" to	o Form 990, Part IV		990, Part X, line 25	
1. (a) Description of liability		(b) Book value		
(1) Federal income taxes		1 062		
(2) ACCRUED EXPENSES		1,863.		
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
Total, (Column (b) must equal Form 990, Part X, col. (B) line	25.)	1,863.		

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

Schedule D (Form 990) 2013

Part XI	Reconciliation	of Revenue per	Audited Finar	ncial Stateme	ents With Reve	nue per F
Schedule D (	(Form 990) 2013	ADVANCEM:	ENT, INC			
		DELAWARE	ALLIANCE	FOR NONP	KOL I.I.	

. u	Complete if the organization answered "Yes" to Form 990, Part IV, line 12	a.		
1	Table and the second of the se		1	835,517.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:			
a		2a		
b				
C				
d				
e			2e	0.
3	Subtract line 2e from line 1			835,517.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:			,
' a		4a		
b				
c			4c	0.
5	Total revenue. Add lines <b>3</b> and <b>4c.</b> ( <i>This must equal Form 990, Part I, line 12.</i> )			835,517.
	rt XII Reconciliation of Expenses per Audited Financial State			
	Complete if the organization answered "Yes" to Form 990, Part IV, line 12		•	
1	Total expenses and losses per audited financial statements		1	533,118.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:			<u> </u>
a		2a		
b				
c				
d				
e			2e	0.
3	Subtract line <b>2e</b> from line <b>1</b>			533,118.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:			<u> </u>
а		4a		
b		···		
~	Curer (Becomes are are value)			_
C	Add lines 4a and 4b		4c	0.
	Add lines 4a and 4b  Total expenses Add lines 3 and 4c (This must equal Form 990 Part I line 18)			0. 533.118.
<b>5</b> <b>Pa</b> Prov	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  rt XIII Supplemental Information.  ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IIII, lines 1a and 4; Part III, lines 1a and 4; Part III, lines 1a a	art IV, lines 1b and 2b	5	0 • 533,118 • line 2; Part XI,
<b>5</b> <b>Pa</b> Prov	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) rt XIII Supplemental Information.	art IV, lines 1b and 2b	5	·
<b>5</b> <b>Pa</b> Prov	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  rt XIII Supplemental Information.  ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IIII, lines 1a and 4; Part III, lines 1a and 4; Part III, lines 1a a	art IV, lines 1b and 2b	5	•
<b>5</b> <b>Pa</b> Prov	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  rt XIII Supplemental Information.  ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IIII, lines 1a and 4; Part III, lines 1a and 4; Part III, lines 1a a	art IV, lines 1b and 2b	5	·
<b>5</b> <b>Pa</b> Prov	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  rt XIII Supplemental Information.  ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IIII, lines 1a and 4; Part III, lines 1a and 4; Part III, lines 1a a	art IV, lines 1b and 2b	5	·
<b>5</b> <b>Pa</b> Prov	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  rt XIII Supplemental Information.  ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IIII, lines 1a and 4; Part III, lines 1a and 4; Part III, lines 1a a	art IV, lines 1b and 2b	5	•

#### **SCHEDULE J** (Form 990)

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

Part I Questions Regarding Compensation

Compensated Employees ► Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

► Attach to Form 990. ► See separate instructions. Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990

DELAWARE ALLIANCE FOR NONPROFIT ADVANCEMENT, INC

**Employer identification number** 22-2792474

			Yes	No
<b>1</b> a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990,			
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel  Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments  Health or social club dues or initiation fees			
	Discretionary spending account  Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
_	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,	_		
	trustees, and officers, including the CEO/Executive Director, regarding the items checked in line 1a?	2		
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's			
٠	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director, but explain in Part III.  Compensation committee  Written employment contract			
	Independent compensation consultant  X Compensation survey or study			
	Form 990 of other organizations  X Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization:			
а	Receive a severance payment or change-of-control payment?	4a		Х
	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		Х
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		Х
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of:			
	The organization?	5a		X
b	Any related organization?	5b		Х
	If "Yes" to line 5a or 5b, describe in Part III.			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of:			
	The organization?	6a		X
b	Any related organization?	6b		Х
	If "Yes" to line 6a or 6b, describe in Part III.			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments			
	not described in lines 5 and 6? If "Yes," describe in Part III	7		Х
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		Х
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53 4958-6(c)?	9		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2013

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Retirement and other deferred	(D) Nontaxable benefits	(E) Total of columns	(F) Compensation reported as deferred	
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation	berients	(B)(i)-(D)	in prior Form 990	
(1) CHRISTOPHER T GRUNDNER	(i)	133,900.	7,942.	0.	0.	10,000.	151,842.	0.	
PRESIDENT/CEO	(ii)	0.	0.	0.	0.	0.	0.	0.	
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Part III Supplemental Information					
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.					

#### **SCHEDULE 0** (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. ► Attach to Form 990 or 990-EZ.

OMB No. 1545-0047 Open to Public

Inspection

Department of the Treasury Internal Revenue Service Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990

**Employer identification number** 22-2792474

Name of the organization

DELAWARE ALLIANCE FOR NONPROFIT ADVANCEMENT, INC

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

ADVANCE NONPROFITS AND THE SECTOR IN DELAWARE THROUGH ADVOCACY,

TRAINING, CAPACITY BUILDING, AND RESEARCH.

FORM 990, PART VI, SECTION A, LINE 6:

EXPLANATION: THE ORGANIZATION HAS MEMBERS.

FORM 990, PART VI, SECTION A, LINE 7A:

EXPLANATION: WE HAVE JUST ONE CLASS - MEMBERS - THAT HAVE THE RIGHT, CONJUNCTION WITH OUR ANNUAL MEETING, TO VOTE ON THE ELECTION OF INDIVIDUALS TO OUR GOVERNING BOARD AND CHANGES TO OUR BY-LAWS. MEMBERS DO NOT HAVE APPROVAL RIGHTS THOUGH FOR ANY OTHER DECISIONS OF THE GOVERNING BOARD.

FORM 990, PART VI, SECTION B, LINE 11:

EXPLANATION: FINANCE COMMITTEE REVIEWS THE DRAFT FORM 990 THEN PROVIDES IT TO THE FULL BOARD FOR THEIR REVIEW. THE FULL BOARD HAS THE OPPORTUNITY TO PROVIDE COMMENTS AND ASK QUESTIONS AT THE BOARD MEETING PRIOR TO VOTING TO MAKE THE 990 FINAL AND SUBMIT IT TO THE IRS.

FORM 990, PART VI, SECTION B, LINE 12C:

EXPLANATION: THE BOARD OF DIRECTORS ANNUALLY REVIEWS POLICY AND RE-SIGNS THEIR DISCLOSURE FORMS.

FORM 990, PART VI, SECTION B, LINE 15:

EXPLANATION: ANNUAL REVIEW BY THE BOARD COMMITTEE, AND REVIEW OF WAGE

SURVEY.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2013)

Name of the organization DELAWARE ALLIANCE FOR NONPROFIT  ADVANCEMENT, INC	Employer identification number 22-2792474
FORM 990, PART VI, SECTION C, LINE 19:	
EXPLANATION: UPON REQUEST	
PART XII, LINE 2C FINANCIAL STATEMENT OVERSIGHT	
EXPLANATION: DRAFTS OF FINANCIAL STATEMENTS ARE REVIEWED	BY THE CEO AND
TREASURER OF THE BOARD OF DIRECTORS.	