

The Delaware nonprofit sector is a vital partner in delivering services on behalf of state government. Significant funding cuts to the Delaware nonprofit community were realized in the FY 2018 state budget and grant-in-aid bill. It is estimated that collectively across state grants, contracts and grant-in-aid over \$25 million was reduced for community services.

Of those who reported* MORE THAN 2,700 clients were impacted by impaired services because of the funding cuts.

Some of these services included:

reduced

hours for crisis hotlines,



transportation cuts,



and increased wait times

What did nonprofits do to offset the lost revenue?

Nonprofit employees were greatly impacted by the funding cuts.



9% reduced contractor resources

62% reduced work hours or laid workers off

73% reduced or eliminated employee benefits (including professional development)

81% planned to seek additional funding from other sources

Long-term Strategies to **Address** Reduced Government **Funding**



0% Expand fund development to attract new donors

54% Add new funding events

54% Consider strategic partnerships

Restructure the organization

Focus on programs we do the best, exit the rest

77% Draw on investment reserves

70% **Considering consolidation or closure**

6% No plans to make any changes to our activities

4% Reduce costs further

^{*} DANA survey fielded Fall 2017. Total organizations responses of 79, with 42 agencies reporting decreased funding. 22 respondents outlined service impact.



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