



**DANA's Service Offerings**  
 Communities of Practice  
 Concierge Services  
 Advisory Services

## DANA Member Benefits Listing

In addition to DANA's Primary Service Offerings, this is a more comprehensive summary of the benefits enjoyed by members. This list is frequently updated and enhanced as new services become available.

| Benefit Description  | Nonprofit Members Established | Associate Members Emerging NPOs | Associate Members Individuals | Associate Members Small Businesses |
|--|-------------------------------|---------------------------------|-------------------------------|------------------------------------|
| <b>Employee Recruitment &amp; Retention</b>  |                               |                                 |                               |                                    |
| Career Board – Post Openings & Search for New Opportunities  | ✓                             |                                 |                               |                                    |
| Select Compensation Data from GuideStar  | ✓                             |                                 |                               |                                    |
| <b>Awareness Building</b>  |                               |                                 |                               |                                    |
| Member Calendar – List Your Events   | ✓                             | ✓                               | ✓                             | ✓                                  |
| Advertising & Sponsorship Opportunities  | ✓                             | ✓                               | ✓                             | ✓                                  |
| Listing in ShareDelaware Database  | ✓                             |                                 |                               |                                    |
| Listing in DANA Member Directory   | ✓                             | ✓                               | ✓                             | ✓                                  |
| Social Media Amplification   | ✓                             |                                 |                               |                                    |
| Discounted DANA Newsletter Advertising (one free ad per year)                                      |                               |                                 |                               | ✓                                  |
| <b>Education &amp; Learning</b>  |                               |                                 |                               |                                    |
| Free & Low-cost Workshops  | ✓                             | ✓                               | ✓                             | ✓                                  |
| Customized Learning Opportunities for Your Organization  | ✓                             | ✓                               | ✓                             | ✓                                  |
| Recordings of DANA Workshop (as applicable)  | ✓                             | ✓                               | ✓                             | ✓                                  |
| Standards for Excellence® Training Packets – 3 free for members! Additional available at low-cost. | ✓                             | ✓                               |                               |                                    |
| Discounted on-demand learning content  | ✓                             | ✓                               | ✓                             | ✓                                  |
| One hour of free consulting  | ✓                             | ✓                               |                               |                                    |
| <b>Discounts &amp; Savings</b>   |                               |                                 |                               |                                    |
| Discounts for Events and Trainings   | ✓                             | ✓                               | ✓                             | ✓                                  |

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| <b>Discounts &amp; Savings cont'd</b>  |                               |                                 |                               |                                    |
| Business Members Services at Special Members-Only Rates:   |                               |                                 |                               |                                    |
| <ul style="list-style-type: none"> <li>Unemployment insurance through Great American Insurance Group</li> <li>Health Insurance Solutions through Benefits Connection</li> <li>Advertising</li> <li>Nonprofit Virtual Assistant Services through More Than Giving Co.</li> <li>Low-Cost Tech Assessments from TechImpact</li> </ul> | ✓                             | ✓                               | ✓                             | ✓                                  |
| Discounted Grant Station Membership  | ✓                             |                                 |                               |                                    |
| Discount on payroll and HR solutions through Gusto   | ✓                             | ✓                               |                               | ✓                                  |
| Discounted Nonprofit Virtual Assistant Services  | ✓                             | ✓                               | ✓                             | ✓                                  |
| Discount on team building activities and custom events through Eventive  | ✓                             | ✓                               | ✓                             | ✓                                  |
| Discounted subscription to YEARLY to create customized annual reports  | ✓                             | ✓                               | ✓                             | ✓                                  |
| <b>Knowledge Share</b>   |                               |                                 |                               |                                    |
| Sector Research  | ✓                             | ✓                               | ✓                             | ✓                                  |
| Online Library of Resources – <ul style="list-style-type: none"> <li>Tip &amp; Tool Worksheets</li> <li>Articles for Successful Nonprofit Leadership</li> <li>Videos Related to Fostering Sustainable Nonprofits</li> </ul>  | ✓                             | ✓                               | ✓                             | ✓                                  |
| <b>Connection &amp; Collaboration</b>  |                               |                                 |                               |                                    |
| DANA Member Directory Listing  | ✓                             | ✓                               | ✓                             | ✓                                  |
| In-person & Online Networking, such as <ul style="list-style-type: none"> <li>Member Meet and Greet Events</li> <li>Communities of Practice</li> </ul>   | ✓                             | ✓                               | ✓                             | ✓                                  |
| Dedicated Members-Only InfoHub – one stop access to all your membership benefits   | ✓                             | ✓                               | ✓                             | ✓                                  |
| DANA Board Connections - Share your board recruiting needs and DANA will work to connect you with board-trained individuals matching your desired criteria.  | ✓                             |                                 |                               |                                    |
| <b>Organizational Excellence</b>   |                               |                                 |                               |                                    |
| Discounted Standards for Excellence Training & Accreditation   | ✓                             |                                 |                               |                                    |
| Cash Flow Projection Tool  | ✓                             | ✓                               | ✓                             | ✓                                  |
| Scenario Planning Tool   | ✓                             | ✓                               | ✓                             | ✓                                  |
| Strategy Toolkit   | ✓                             | ✓                               | ✓                             | ✓                                  |