

# State of the Nonprofit Sector And Upcoming Initiatives





### Good Things Happening

- ☐ Federal Relief Grants Support NPO Capital and Program Initiatives
- ☐ Federal Contract Reform greater access AND 15% Indirect Rate Minimum
- ☐ Community Engagement Rebounding
- ☐ DoMore24 Results and Impact
- More Collaborations and Coalitions

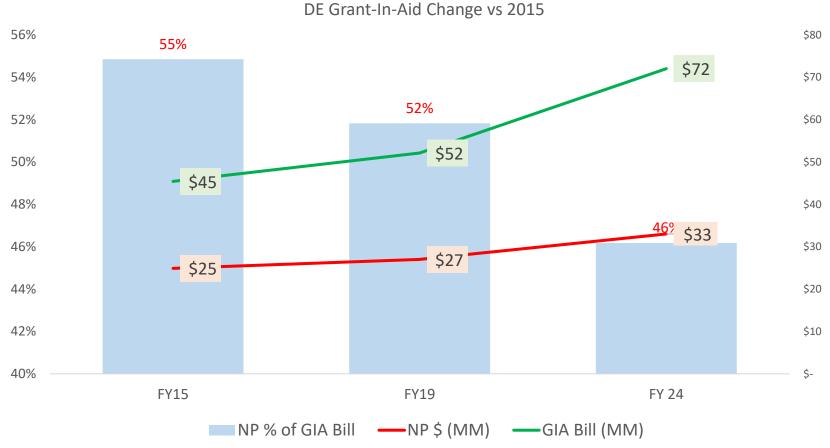
#### **Positive Support**



### Challenges

- ☐ Federal Relief Dollars drying up
- ☐ State Allocations for Nonprofits
- ☐ State Contract Reform
- ☐ Uncertainty in Contribution Growth vs Expense Growth
- ☐ Finding the Right Talent





Source: DE OMB

#### **Shifting Government Priorities**



#### **Future Uncertainty**

- ☐ Federal and State Elections and Implications to Policy
- ☐ Johnson Amendment
- ☐ Economy & Inflation



### Solutions – Change Conditions

- ☐ Improve legislation that impacts nonprofits
  - HB154 (Delaware Personal Data Privacy Act)
  - HB17 (Sick time and Safety Leave)
- ☐ Alert members Gathering License regulation
- ☐ Make Headway on Access to lower cost health insurance:
  - FY 24 GIA Bill Epilogue
  - ARPA funds to start up Association Health Plan
- ☐ Collect data on State contracting process with nonprofits and implications





#### Solutions- Change Conditions

- ☐ Convene to shape policy agenda (200+ YTD)
- State Government Contract reform
- ☐ Increase the funding "resource" pie
- ☐ Encourage Voting
- ☐ Communicate more broadly





#### **DANA & Partner Initiatives**

#### Solutions- Connect & Strengthen Nonprofits

- DANA Nonprofit Accelerator
- New Nonprofit Executive Fellowship
- Board Chair-CEO Leadership Series
- Board Connections
- ☐ TalentShare Community





## The Nonprofit Sector is empowered to achieve an inclusive, thriving, and vibrant community.