

# State of the Nonprofit Sector



## DE Stats\*

6452 registered NPOs

1494 Foundations

1333 Other NPOs

3625 Public Charities

**1241 Public Charities  
filing 990s**

## Delaware Nonprofits—Economic Drivers

**\$5.9 Billion in Revenue\***

**40,224 jobs—11.9% of DE workforce\*\***

**\$1.9 Billion in wages\*\***

**192,790 Delawareans Volunteer =  
\$493.1 million of volunteer service\*\*\***

Source: \*2016 Urban Institute Center for Charitable Statistics, \*\*2016 Bureau of Labor Statistics, \*\*\*2014 Volunteering in America

## Demand for Nonprofit Services Continues to Increase

### Pre-Recession to Post Recession (2007-2013):

- ◆ DE population age 65+ increased 10%
- ◆ Visitors to Delaware increased 12%
- ◆ % Delawareans needing food stamps increased from 8.3% to 17% in '12
- ◆ # Kids Eligible for free lunch +47%

### Prior Year's Service Demand

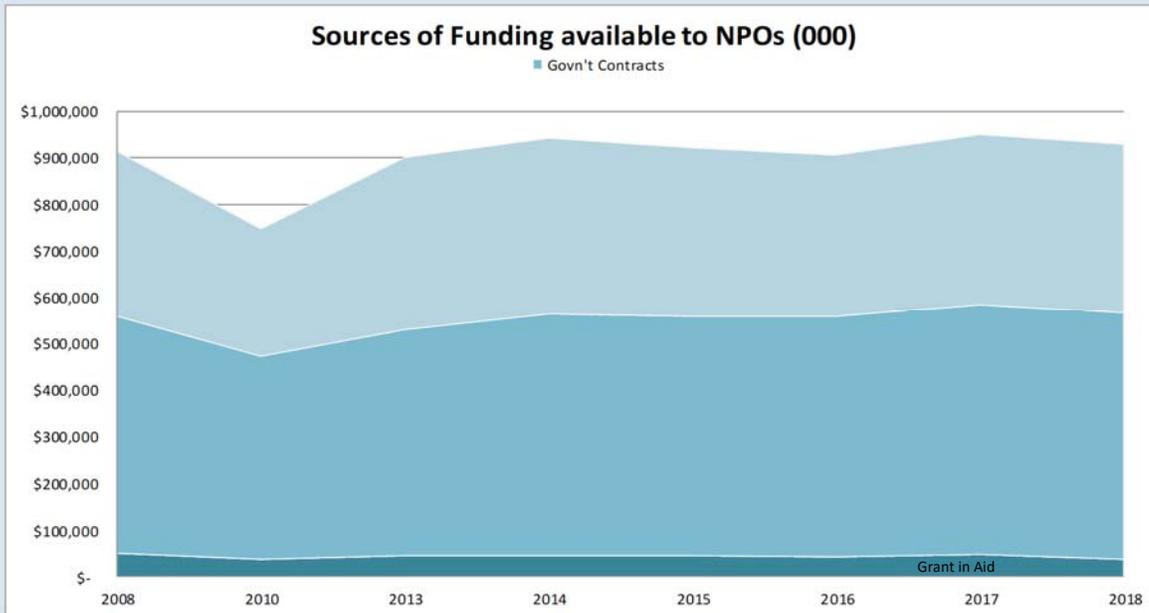


In 2015, 41% of NPOs said they could not meet the demand

Source: Nonprofit Finance Fund State of the Sector—Delaware, 2015, DelawareFocus.org

# The State Government is an important partner with Nonprofits:

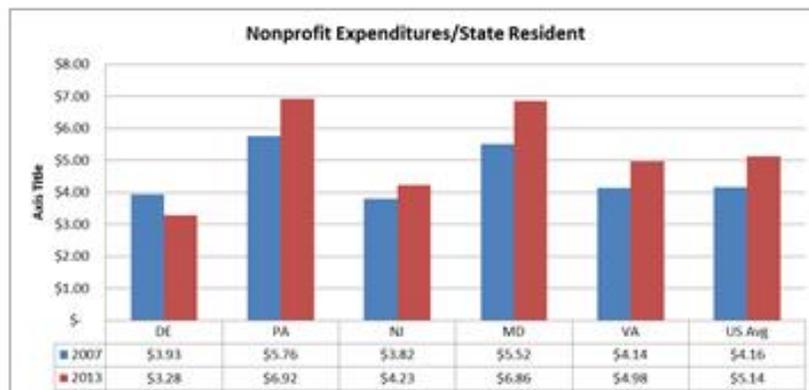
Nonprofits deliver community services at a savings for taxpayers though funding levels are not keeping up with population growth (2016 per capita funding –9% vs 2008)



**Nationally**  
Nonprofits receive 32% of funding from Government contracts and grants to deliver services\*

Source: DE State Budget Bills, DE OMB Office, \*National Council of Nonprofits

Delaware is the only state in the region to see a decrease in spending/resident from pre-recession levels



DE Nonprofit Sector spending/resident has dropped 16% since 2007 and is 36% below the National average of spending.

Source: NCS DATA sourced from IRS files, US Census