



DANA's Service Offerings
Communities of Practice
Concierge Services
Advisory Services

DANA Member Benefits Listing

In addition to DANA's Primary Service Offerings, this is a more comprehensive summary of the benefits enjoyed by members. This list is frequently updated and enhanced as new services become available.

Benefit Description	Nonprofit Members Established	Associate Members Emerging NPOs	Associate Members Individuals	Associate Members Small Businesses
Employee Recruitment & Retention				
Career Board – Post Openings & Search for New Opportunities	✓			
Select Compensation Data from GuideStar	✓			
Awareness Building				
Member Calendar – List Your Events	✓	✓	✓	✓
Advertising & Sponsorship Opportunities	✓	✓	✓	✓
Listing in ShareDelaware Database	✓			
Listing in DANA Member Directory	✓	✓	✓	✓
Social Media Amplification	✓			
Discounted DANA Newsletter Advertising (one free ad per year)				✓
Education & Learning				
Free & Low-cost Workshops	✓	✓	✓	✓
Customized Learning Opportunities for Your Organization	✓	✓	✓	✓
Recordings of DANA Workshop (as applicable)	✓	✓	✓	✓
Standards for Excellence® Training Packets – 3 free for members! Additional available at low-cost.	✓	✓		
Discounted on-demand learning content	✓	✓	✓	✓
One hour of free consulting	✓	✓		

Discounts & Savings

Discounts for Events and Trainings ✓ ✓ ✓ ✓

Business Members Services at Special Members-Only Rates:

- Unemployment insurance through Great American Insurance Group ✓ ✓ ✓ ✓
- Health Insurance Solutions through Benefits Connection ✓ ✓ ✓ ✓
- Advertising
- Nonprofit Virtual Assistant Services through More Than Giving Co.

Discounted Grant Station Membership ✓

Discount on payroll and HR solutions through Gusto ✓ ✓ ✓ ✓

Discounted Nonprofit Virtual Assistant Services ✓ ✓ ✓ ✓

Discount on team building activities and custom events through Eventive ✓ ✓ ✓ ✓

Discounted subscription to YEARLY to create customized annual reports ✓ ✓ ✓ ✓

Knowledge Share

Sector Research ✓ ✓ ✓ ✓

Online Library of Resources –

- Tip & Tool Worksheets ✓ ✓ ✓ ✓
- Articles for Successful Nonprofit Leadership ✓ ✓ ✓ ✓
- Videos Related to Fostering Sustainable Nonprofits

Connection & Collaboration

DANA Member Directory Listing ✓ ✓ ✓ ✓

In-person & Online Networking, such as

- Member Meet and Greet Events ✓ ✓ ✓ ✓
- Communities of Practice

Dedicated Members-Only InfoHub – one stop access to all your membership benefits ✓ ✓ ✓ ✓

DANA Board Connections - Share your board recruiting needs and DANA will work to connect you with board-trained individuals matching your desired criteria. ✓

Organizational Excellence

Discounted Standards for Excellence Training & Accreditation ✓

Cash Flow Projection Tool ✓ ✓ ✓ ✓

Scenario Planning Tool ✓ ✓ ✓ ✓

Strategy Toolkit ✓ ✓ ✓ ✓